



Quote # 25195365

Date 5/5/2015

Expiry Date 5/30/2015

Customer	Union Township School District			
Quote Title	77562	Shipping Address	Billing Address	Contact Details
Weight	0.00 LB	Union Township School District	Union Township School District	Mrs. Kim Conti
Shipping	Best Way-3 to 7 days	Mrs. Kim Conti	2369 Morris Avenue,	kconti@twpunionschools.org
Payment	Net 25	2369 Morris Avenue, Union, NJ, 07083	Union, NJ, 07083	Ph: 908-851-6478

Quoted as per ITS 42 FORMULA ***
 (ENPOINTE COST\$EACH + MARK UP 3 % = State Cost\$EACH)
 please review page 2 of the quote as well

Details	Qty.	Unit Price	Ext. Price
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YEAR 1 (2015-2016) COST:

Line # 10	1	\$8,193.81	\$8,193.81
Centris Group LLC			
Mfr. SKU IEP DIRECT-ASM-YEAR1			
IEPDirect Annual Support & Maintenance ? 2015-2016 SY			
Annual Support & Maintenance (2015-2016 SY)			
Document Repository Module			
Centris Sync Module			

Sub Total for YEAR 1 (2015-2016) COST: : \$8,193.81

2016-2017 SCHOOL YEAR COST:

Line # 20	1	\$32,989.69	\$32,989.69
Centris Group LLC			
Mfr. SKU IEP Direct-IF			
IEPDirect Initial Fees			
Initial Fees			
Training (7.5 Days)			
Implementation and Data Conversion			
Centris Sync Set Up			
Line # 30	1	\$19,359.19	\$19,359.19
Centris Group LLC			
Mfr. SKU IEP DIRECT-ASM-SY			
IEP Direct Annual Support & Maintenance			
Annual Support and Maintenance ? Subsequent Years			
Document Repository Module			
Centris Sync Module			

Sub Total for 2016-2017 SCHOOL YEAR COST: : \$52,348.88

Sub Total	\$60,542.69
Total Amount	\$60,542.69

General Pricing Information from IEP Direct (Updated Attachment to Proposal from EnPointe)

2015-2016 School Year:

The intent of this pricing model is to allow the district to convert to IEP Direct prior to the discontinuance of Student Tracker on July 1, 2016 (end of 2015-2016 school year), and in the interim pay the same annual cost as your district was charged for Student Tracker. In this way, your district has an opportunity to try IEP Direct without any additional costs. In addition, if the district continues with IEP Direct, it allows the district time to budget for IEP Direct in future years. Details are as follows:

Districts currently using Student Tracker that convert to IEP Direct will pay same for IEP Direct as they currently pay for Student Tracker through the end of the 2015-2016 school year (July 1, 2016). If you have already paid your Student Tracker invoice, you will not pay double.

2016-2017 School Year:

After the transition pricing period, starting on July 1, 2016 (start of 2016-2017 school year), districts will receive a discounted rate on the IEP Direct Initial Fees and Annual Support and Maintenance Cost.

IEP Direct Initial Fee: The software initial fee is calculated using a flat base fee plus a per student charge for your total Special Education population. This allows the initial fee of the program to be based upon the size of the district and the usage of the program. The initial fee includes data and document conversion from Student Tracker, implementation services, project management, system configuration, and onsite training.

3 Year Payment Plan for Initial Fees: The total software Initial Fee is \$32,989.69 and will be spread out over three (3) school years. In other words, the \$32,989.69 Initial Fee will be paid in three (3) payments of \$10,996.45 each, starting in the 2016-2017 school year. Under the 3 year payment plan, Line #20 of the attached shall be \$10,996.45.

Annual Support and Maintenance Cost: The annual support and maintenance cost is calculated using a flat base fee plus a per student charge. This allows the cost of the program to be based upon the size of the district and the usage of the program. The annual support and maintenance includes: use of the system, system maintenance and updates, help desk support, and application hosting. The subsequent year annual maintenance is \$19,359.19.

Product Training: The number of training days has been increased from 7.5 to 8.5 day. **Included in the start-up cost of IEP Direct are a total of eight and one-half (8.5) days of onsite training for your district.** Should your district desire *further* product training *beyond* the eight and one-half (8.5) days of training that are included in this proposal at no cost, Centris Group would be pleased to provide those services at a rate of \$1,050 per half-day or \$1,350 per full-day (costs include travel expenses).

Help Desk Support: In addition, live help desk telephone support is included for Central Office Administrators, Secretaries, Supervisors, Case Managers and CST Members.

Hosting Services: Also included is the cost of IEP Direct arranging for a "hosting service provider" to host the server on the Internet. This includes the cost of the server, software and daily backup service.

Data Conversion: If your school district is presently using another special education management software system, Centris Group will also include conversion of current year special education data from your present system to IEP Direct, at no charge. Additional data conversion rates available upon request.

This proposal dated May 5, 2015 is subject to change until such time the district signs the
Managed Services Agreement.