

8.20

**DEPARTMENT OF SPECIAL SERVICES
TOWNSHIP OF UNION PUBLIC SCHOOLS
M-E-M-O-R-A-N-D-U-M**

TO: Dr. Gerald Benaquista

**C: Dr. Gretel Perez
Diane Cappiello
Yolanda Koon
Bernadetta Watson**

From: Kim Conti 

Re: Board Agenda Items

Date: April 17, 2024

Approve Epic Health Services Inc. d/b/a Avenna Healthcare, to provide Nursing Services, at the rate of \$75.00 for RN and \$70.00 for LPN, as well as provide nursing transportation services at the rate of \$150.00 per trip, not to exceed \$85,500.00 for the 2024-2025 school year. (Acct # 11-000-216-320-01-19)

CONTRACT FOR NURSING SERVICES

This AGREEMENT is made and entered into this day of , 2024 between Epic Health Services, d/b/a Aveanna, with offices located at 77 Brant Avenue, Suite 320, Clark NJ 07066 (hereinafter referred to as “Provider”) and Union Township Board of Education (hereinafter referred to as the “Board”) , which administers contract for the Union Township District (collectively, the “Parties”).

Provider is engaged in the business of providing nursing services and Board has identified a need for such services to be provided to students in the District.

The Board is a duly organized Board of Education organized pursuant to N.J.S.A. 18A:18A-1 *et seq.*

WHEREAS, it is the desire of both parties to make provision for such services, in accordance with the terms of the Agreement;

NOW, THEREFORE, in consideration of the mutual covenants expressed herein, Provider and Board agree to the terms and conditions set forth herein:

I. RESPONSIBILITIES OF PROVIDER

A. Qualifications of Personnel.

- (i) Provider shall only provide employees who are licensed or certified as may be required by New Jersey State law.

B. Criminal Background Check

- (i) Provider shall provide a Criminal History Record Information (CHRI), including fingerprint background check for each of its employees who provide direct services to a student during the term of this Agreement and shall provide the Board with verification of the CHRI. During the term of the Agreement, Provider shall report to the Board any modification of the CHRI including without limitation any arrest or conviction of any employees providing direct services to students. Any failure to provide the CHRI or subsequent information about employees shall be considered a breach of the Agreement.
- (ii) Sexual Abuse/Child Abuse Disclosure Release Form

Provider shall comply with the Sexual Abuse/Child Abuse Disclosure requirements of P.L. 2018, c.5, N.J.S.A. 18A:6-7.7, and hereby consents to any inquiries required by that law that may be performed by the Board.

- C. Service. Provider shall provide the services identified in the Scope of Services and Fee Schedule attached as Schedule A. Services shall be provided to Board's students currently attending schools located within Board's district.
- D. Insurance.
1. Provider shall maintain general liability and professional liability coverage for any negligent acts or omissions of its employees which may give rise to liability under this Agreement. Coverage shall be written on a "claims made basis" for a minimum of One Million Dollars (\$1,000,000.00) per individual and in the sum of Three Million Dollars (\$3,000,000.00) per occurrence.
 2. Provider shall maintain, as its sole expense, Worker's Compensation insurance for its employees.
 3. Provider shall file upon execution of the contract all certificates of insurance upon forms acceptable to Board. The certificates shall contain a provision that the coverage afforded on the policies will not be cancelled or materially changed during the term of the contract.
- E. Indemnification. Provider agrees to indemnify and hold harmless Board from any and all claims, liability, damages and expenses, including but not limited to reasonable attorney's fees, arising out of, resulting from and/or related to the services which Provider, its agents and/or employees render pursuant to the within Agreement, whereby the claims, liability, damages and expenses are caused by any error, omission, negligence, willful misconduct, or intentional act of Provider, its agents and/or employees.
- F. Payment of Personnel. Provider, as an employer, shall remain responsible for the payment of wages and other compensation, reimbursement of expenses and compliance with Federal, State and local tax withholdings, Worker's Compensation, Social Security, employment and other insurance requirements for its personnel.
- G. Policies and Procedures. Provider will follow the Board's policies and procedures while providing care in the school setting.
- H. Independent Contractor. Provider shall provide services as independent contractor. Provider is not an agent of Board.
- I. Gratuities. Provider and its employees shall not accept any gratuity from the families of students for which services are being provided.

- J. Confidentiality. Provider agrees that all information and knowledge that it receives from the Board, or by virtue of providing services under this Agreement shall be held strictly confidential and shall not be disclosed to any person except to the Board or with the Board's prior written permission.

II. RESPONSIBILITIES OF BOARD

- A. Payment for Services. Board is responsible to compensate Provider for services rendered pursuant to this Agreement. Section III hereunder shall govern billing terms and compensation.
- B. New Jersey Department of Education Requirements. Board agrees to provide Provider with all NJDOE forms and information necessary for its employees to obtain the required Criminal History Review. Provider agrees to provide only employees that have been approved by the NJDOE.
- C. Insurance. Board shall maintain at its sole expense valid policies of general liability insurance, covering the negligent acts or omissions of Board acting through its directors, agents, employees or other personnel which may give rise to liability under this Agreement.

III. BILLING AND COMPENSATION

- A. Board agrees to compensate Provider in accordance with the Fee Schedule attached as Schedule A.
- B. Provider shall forward to Board an itemized bill on a weekly basis or such other frequency as the Board may require.
- C. Service hours shall be defined as the actual hours provided within the school. Service hours shall not include travel time or any other periods that are not directly related to the services provided pursuant to this Agreement.
- D. Board agrees to pay submitted bills within thirty (30) days after the monthly Board meeting immediately following receipt by the Board of the billing.
- E. This Contract is for the 2024 - 2025 academic school term. The total compensation paid **shall not exceed \$85,500.00**.

IV. TERM AND TERMINATION

- A. This Agreement will come into effect beginning on the execution of this Agreement and will remain in effect through **June 30, 2025**. This Agreement may be extended

at the option of the Board, subject to satisfactory performance by Provider, availability of funds by the Board and applicable provisions of the Public School Contracts Law, N.J.S.A. 18A:18A-1 *et seq.*

- B. Either party may terminate this Agreement, for any reason, upon thirty (30) days prior written notice. Upon termination, all outstanding fees for services rendered by Provider shall be paid upon submission of the invoice to the Board.
- C. Either party may terminate this Agreement for cause due to the occurrence of one of the following events by giving ten days prior written notice:
 - 1. Dissolution or bankruptcy of either Provider or Board.
 - 2. Failure of either Provider or Board to maintain the insurance coverage required hereunder.
 - 3. Breach by Provider or Board of any of the material provisions in this Agreement.

V. PUBLIC CONTRACTING REQUIREMENTS

- A. Non-Collusion. The Provider warrants and represents that this Agreement has not been solicited, secured or procured directly or indirectly in a manner contrary to the laws of the State of New Jersey and that the federal, state and local laws and regulations have not been violated and shall not be violated as they relate to the procurement or the performance of the Agreement by any conduct, including the paying or giving of any fee, commission, compensation, gift, gratuity or consideration of any kind, directly or indirectly, to any state or district employee, officer or official.
- B. Business Registration. Pursuant to N.J.S.A. 52:32-44, the Provider must provide a copy of its business registration certificate to the District prior to execution of the contract.
- C. Pay-To-Play. Pursuant to N.J.S.A. 19:44A-20.27 (P.L. 2005, c. 271), each contracting for-profit Provider shall file an annual disclosure statement on political contributions with the New Jersey Election Law Enforcement Commission if the for-profit Provider receives contracts in excess of \$50,000 from public entities in a calendar year. It is the for-profit Provider's responsibility to determine if filing is necessary.
- D. Non-Discrimination. The Provider shall be fully responsible for the recruitment and hiring of staff necessary to perform this Agreement. The Provider shall operate in conformity with the provisions of all federal and state anti-discrimination statutes and directives, including the New Jersey Law Against Discrimination, N.J.S.A. 10:5-1 *et seq.*, the mandatory language of N.J.A.C. 17:27-3.4(a) and N.J.A.C.

17:27-7.4(a) and (b), regarding Affirmative action, and the requirements of 42 U.S.C. 121.01 et seq., regarding the Americans with Disabilities Act.

The Provider certifies that it is an Equal Opportunity Employer and will not discriminate in the recruitment, selection, hiring, promotion or demotion of staff or the selection of services provided to children on the basis of or against any person because of race, creed, religion, color, national origin/nationality, ancestry, age, sex/gender (including pregnancy), marital status/civil union partnership, familial status, affectional or sexual orientation, gender identity or expression, domestic partnership status, atypical hereditary cellular or blood trait, genetic information, disability, (including perceived disability, physical, mental, and/or intellectual disabilities), or liability for service in the Armed Forces of the United States.

- E. Records. Provider shall keep all records pertaining to its services under this Agreement for no less than five (5) years.

VI. ADDITIONAL TERMS

- A. Governing Law. This Agreement will be construed and governed in all respects according to the laws of the State of New Jersey. Any litigation shall be filed within the courts of the State of New Jersey.
- B. Relationship to Parties. Provider enters into this Agreement as an independent contractor. Nothing contained in this Agreement will be construed to create a partnership, joint venture, agency or employment relationship between the parties.
- C. Assignment. This Agreement may not be assigned by either party, in whole or part.
- D. Modification of Terms. No amendments or modifications to the terms of this Agreement will be binding unless evidenced in writing and signed by an authorized representative of each party hereto.
- E. Notices. Any Notice given in connection with this Agreement will be given in writing and will be delivered either by hand or by certified mail, return receipt requested, to the other party, at the party's address stated below.
- F. Confidentiality. Except for acknowledging the existence of this Agreement, the parties understand and agree that the terms of this Agreement, including all payment terms, shall be kept confidential unless disclosure is required by law or the parties agree, in writing, to such disclosure. All methods and mode of conduct of business for Board and Provider are to be kept confidential by Board and Provider and not disclosed to any other party or used in part or whole without the permission of Board and/or Provider.

- G. Entire Agreement. This writing constitutes the entire Agreement between Provider and Board; there are no prior written or oral promises or representations incorporated herein. This Agreement may be executed in two or more counterparts, each of which will be deemed an original, but all of which together will constitute one and the same instrument. Delivery of an executed signature page of this Agreement by facsimile or electronic (email) transmission shall be effective as delivery of a manually executed counterpart hereof.
- H. Force Majeure. Neither Provider nor the Board shall be deemed to be in default of the Agreement if either party is prevented from performing any of the obligations hereunder by reason of fire, floods, strikes, boycotts, embargoes, unusually severe weather conditions, epidemics, pandemics or any other similarly extreme circumstance for which it is not responsible or which is not within its control. If any of the foregoing occur during the term of the Agreement and Provider is unable to perform, the Board shall not be responsible for payment of any services that are not performed.

VII. NOTICE

All notices, requests, consents and approvals under this Agreement shall be served or given in writing by certified mail or courier with signature required and tracking confirmation.

Notices to the Board shall be delivered to:

Yolanda Koon , Business Administrator/Secretary
Union Township Board of Education
2369 Morris Avenue
Union, NJ 07083

With a copy of legal notices to:

Lester E. Taylor, Esq.
Taylor Law Group, LLC
430 Mountain Avenue, Suite 103
New Providence, NJ 07974

Notices to Provider shall be delivered to:
Desmond Dixon, Executive Director, Clark Branch
77 Brant Avenue, Suite 320
Clark, NJ 07066

THE PARTIES hereby agree to the terms of this Agreement:

PROVIDER

BOARD OF EDUCATION

Print name/Title:

Print Name/Title:

Dated: _____

Dated: _____

SCHEDULE A – FEE SCHEDULE

\$75/RN services

\$70/LPN services

\$150/transportation trip

NOT TO EXCEED \$85,500 for the 2024-2025 school year



Kathleen Gilmartin <kgilmartin@twpunionschools.org>

Re: [EXTERNAL SOURCE] Rate Sheet 24-25

message

Kara Fremont <Kara.Fremont@aveanna.com>

To: Kathleen Gilmartin <kgilmartin@twpunionschools.org>

Mon, Apr 8, 2024 at 1:34 PM

Good Morning,

Please see the attachment for this year's rate card. Please note that this includes all services Aveanna is able to provide. Our agency is fee for services, but we look to include these services and rates in an all-encompassing contract. This way, we are ready to execute on any need should it arise.

Additionally, our contracts this year will be evergreen with that ability to amend rates each year.

Documentation will be drafted with all Aveanna entities included too so that we can offer full support to our districts. Our efforts with this updated process is to be a stronger partner and ensure a smooth, quick execution process.

Please let me know if you have any questions.

Proposed Service Rate	Hourly Rate (Per Hour)
2:1 Nursing	\$113.00
ABA Therapist	\$42.00
BCBA-D	\$165.00
Behavior Specialist Consultants	\$95.00
Behavior Technician (BHT) / Team Lead	\$40.00
Certified Nursing Assistant / Home Health Aide	\$40.00
Direct Care Worker / Personal Care Attendant	\$35.00
Licensed Clinical Social Worker	\$75.00
LPN / LVN	\$70.00
Master's Level BCBA	\$135.00
Master's Level Social Worker (MSW)	\$70.00
Occupational Therapist	\$95.00
Para-Professional Education (DSP/ PCA)	\$38.00
Physical Therapist	\$95.00
RN	\$75.00
School Psychologists	\$185.00
Skilled Nursing Visits	150.00 (up to 2 hours, then hourly rate \$70)
Speech Therapist	\$95.00
Substitute Nurse	\$75.00
Transport Nurse	150.00 (up to 2 hours, then hourly rate \$70)

Thank you,

