



**WINSOR**  
LEARNING

# Price Quote

Winsor Learning, LLC  
3001 Metro Drive, STE #480  
Bloomington, MN, 55425  
Email : orders@winsorlearning.com  
Phone : 800-321-7585  
Fax : (651) 222-3969

**Date:** 10/16/2023  
**Quote No:** Q-00038  
**Acct.No:**  
**Total:** \$11,400.00  
**Pricing Expires:** 12/15/2023

Township of Union PS - NJ  
2369 Morris Avenue  
Union, NJ, 07083

Contact - Dr. Kira Baskerville-Williams

Payment Term	Contract Start	Contract End
Net 30		

Professional Services

Item #	Item Description	QTY	UNIT PRICE	Shipping Cost	Comments	End date	Total Amount
910-0200	<p>Group Coaching Workshops (up to 15 instructors per half-day session): Half-Day (2 sessions per service day or full day) Professional Development Workshops for instructors will center on their actual experiences using Sondag System. The Winsor Consultant and Instructors will share their experiences and lessons learned, while focusing on promoting fidelity of the Sondag System. Question/Answer time will complement the discussion as the group explores best practices.</p> <p>OR</p> <p>One-to-One Coaching in instructional setting (up to 5 instructors per day): Select group of instructors will receive 1:1 coaching throughout the school year to promote fidelity and sustainability of the Sondag System throughout the district.</p>	2.00	\$3,800.00	\$0.00			\$7,600.00

Item #	Item Description	QTY	UNIT PRICE	Shipping Cost	Comments	End date	Total Amount
910-2000	Soday System 1: Installation Training Soday System 1 Reading Intervention - This training will be an introduction to Multisensory Teaching Methodology and a detailed look at the implementation of Soday System®1 Reading Intervention Program. This training offers hands-on use of the materials and practical strategies to use with struggling students. Focus is on Soday System® 1 Instructional Materials, Phonemic Awareness, Phonics, Fluency, Vocabulary, and Comprehension instruction.	1.00	\$3,800.00	\$0.00			\$3,800.00
<b>Professional Services TOTAL:</b>							<b>\$11,400.00</b>

Total : \$11,400.00

E-9



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**Please send copy of Tax Exempt Certificate along with Purchase Order. State Sales Tax may apply on digital, products, service, and/or shipping/handling without a Tax Exempt form on file.**

### Terms and Conditions :

The following terms and conditions apply to materials and professional services provided by Winsor Learning, Inc. ("Winsor") to your school/district (your "School"):

1. The details and scope of Winsor's services and materials provided will be as specified in the attached Proposal.
2. FULL DAY TRAINING (On-site or Virtual)
  - a. Each participant in any Sondag System® training must have their own Sondag System® kit to use for the training.
  - b. Maximum number of participants for a training day is thirty (30).
  - c. Payment by means of purchase order, credit card, or check must be received a minimum of thirty (30) days prior to the date of scheduled training.
  - d. Payment is due within thirty (30) days of receipt of invoice.
  - e. Payment in full must be made for any training day cancelled less than thirty (30) days prior to the scheduled date.
3. OPEN ENROLLMENT TRAINING (Virtual)
  - a. Each participant in any Sondag System® training must have their own Sondag System® kit to use for the training.
  - b. A purchase order or a credit card payment must be received to confirm an attendee in an Open Enrollment training.
  - c. Payment for open enrollment training cancelled less than fourteen (14) days prior to the scheduled date is non-refundable.
4. Fees paid to Winsor Learning, Inc. include all related training preparation, travel costs, administrative costs and insurance.
5. This Agreement, along with the Proposal attached hereto, constitutes the entire agreement of the parties, superseding any prior oral or written agreements regarding this matter.

**Acknowledgement and Agreement:** I have read and agree to this Proposal and the attached terms and conditions. I understand that training dates are secured ONLY with the return of this signed proposal.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Print Name, Title and District/School

Not valid unless accompanied by a purchase order. Please specify a shipping address if applicable. Please e-mail this quote, the purchase order and order documentation to [orders@winsorlearning.com](mailto:orders@winsorlearning.com) or fax to (651) 222-3969.

